

Powered by





## Global Coverage. Total Commitment.



### Seamless Global Solutions. Peerless Coverage. Package and Monoline Options.



See appendix for more specific appetite information



### Global Coverage. Total Commitment.

### Global coverage. Raised to the power of 2.

- Seamless, best-in-class solutions
- Caring, people-focused partnerships
- Synergy of domestic (Nationwide)
  + global (Generali) partnership

#### 180+ countries, 1 commitment:

Peerless property and casualty programs, with...



Highly experienced empowered specialists



Dedicated account managers



In-house claims advocacy team



Cutting-edge tools



# **Appetite: Preferred Classes**

### With one of the most expansive appetites in the global insurance space, we have significant experience writing the following classes:

	CGL/Umbrella	Workers Compensation	Commercial Auto	Foreign Package	Property
Wholesale trade	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Retail trade	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Finance, insurance, and real estate	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Fabricated metal products	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Manufacturing	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Commercial machinery and equipment	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Electrical equipment and components	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Communications	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Business services	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Engineering, accounting, research, management, and related services	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Legal services	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$

# Appetite: Excluded Classes

### We will consider all classes except:

**Global Liability and Property:** tobacco manufacturers, defense contractors, downstream oil and gas operators, motor vehicle manufacturers, coal fired energy plants, underground mining, aircraft manufacturers, pesticide manufacturers, pharmaceutical manufacturers (w/ products), clinical trials, cannabis, nuclear risk

**Additional Global Property:** upstream oil and gas, underground equipment, seafood, live animals, chemical and allied products (Except non-volatile process and products), liquor, semiconductor and/or wafer chip-related risks

**Domestic Auto:** For hire trucking risks, police and fire departments, railroad employee transport, standalone hired and non-owned coverage, on-demand services and ridesharing or transportation network companies, driverless cars, transportation of children in a private passenger type vehicle, curbside buses, party buses, in-home daycare, movers, hazardous material haulers

**Domestic Workers' Compensation:** asbestos exposures, fireworks, demolition, dredging, wrecking, professional athletes



### A World of Coverage

Our network can issue compliant coverage in over 180 countries, representing 95% of the world's GDP.





### **Global Property**

Foreign & Domestic Coverage. Able to write single Master Policy on Nationwide paper with Foreign local Policies backed by Generali in more than 180 countries

Coverage can be written stand-alone or packaged with other global product lines

Best-in-class coverage forms available to insureds of all sizes

Over 200 risk engineers around the globe with highly diversified industry expertise

Offering the flexibility of admitted and non-admitted solutions

Business income, equipment breakdown and industry targeted enhancements available

#### **BY THE NUMBERS**

- Working global capacity: \$250M
- Working cat limits: \$10-25M
- Minimum premium: \$7,500 (includes property floater package options)



## U.S. Domestic CGL and supported Umbrella

Wide appetite with industry targeted enhancements available

**Competitive rates with ISO based forms** 

**Guaranteed cost, small and large deductible, and SIR program options** 

Flexible structures including basket and deductible aggregates, etc.

#### **BY THE NUMBERS**

- Primary CGL working limits (occurrence or claims made):
  - \$2,000,000 each occurrence
  - \$4,000,000 general aggregate
  - \$4,000,000 products completed operations aggregate
- Minimum premium: \$25,000

#### **Global Umbrella Offering**

- \$10,000,000 each occurrence \$10,000,000 aggregate
- Higher limits available
  for select risks

• Umbrella coverage only provided when supported by U.S. domestic CGL written by N2G





### U.S. Domestic Workers' Compensation

Wide appetite including some commonly excluded exposures (e.g. incidental Defense Base Act, incidental USL&H, pilots/aircraft crew, etc.)

#### Guaranteed cost, dividend, and deductibles

Payment options including installments and pay as you go (payroll reporting)

Deductible collateral options including cash, LOC, surety bond, and trust account subject to acceptable financials

Best-in-class claim management and cost containment tools and strategies

Robust online claims and risk engineering portal

#### **BY THE NUMBERS**

- Up to \$1M Employers Liability including Stop Gap
- Ability to write in all 50 states (Stop Gap in monopolistic states)
- Significant pricing flexibility with tiers and schedule rating
- \$5,000 minimum premium
- Small and large deductibles up to \$5M+ with multiple expense and aggregate, with both bundled and unbundled options



### U.S. Domestic Commercial Auto Liability

4<sup>th</sup> largest writer of US domestic commercial automobile liability

**Coverage written as part of a domestic commercial package** 

Admitted paper available in all 50 states

**Specialized coverages available** (e.g. Expanded definition of physical damage coverage, Broadened pollution, etc.)

Able to write incidental commercial vehicles

#### **BY THE NUMBERS**

Working limits:

- \$1M combined single limit
- \$100,000 value per vehicle
- \$250,000 value per tractor / trailer
- Higher limits available





### Foreign Multinational Insurance Programs

100+ years insuring multinational risks

Worldwide compliant coverage with local enhancements wherever possible

**Emergency assistance services provided by Generali Global Assistance** 

**Program structures including guaranteed cost, deductible, and loss sensitive options** 

Global online risk portal available to policyholders and brokers

Central premium collection available, where permissible

#### **BY THE NUMBERS**

- Working limits of \$10M per occurrence
- Premiums starting at \$2,500 (including Exporter's Package)
- Property and casualty packaged wherever possible

Leading Technology. Committed Service. Value Beyond the Policy.





### Claims Capabilities

### Value beyond the policy

Our N2G Claims Management Team is your single point of contact with our Global Network of dedicated claims professionals

### **Our Promise...**



Sophisticated online portal access



Local adjusters assigned by jurisdiction



Nurse case managers assigned to every team



All medical bills processed by leading cost containment firm



Nurse triage hotline



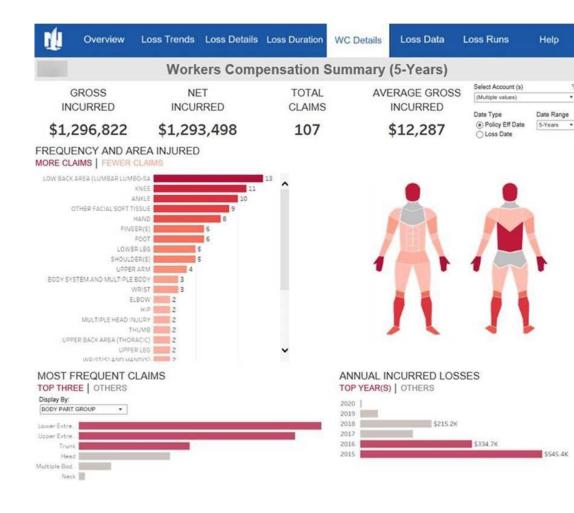
Experienced risk management services (RMS)



Access to our online safety video library



# **Online Claims & Risk Engineering Portal**



#### Back Safety: Proper Lifting Procedures - SS1015DE (16 min.)

Back injuries frequently occur in the workplace during lifting. The tips and techniques provided in this video will offer alternatives to lifting or carrying and will show the benefits of using helpful tools like dollies and carts to prevent back injuries. Viewers will learn the necessary step-by-step safety procedures to prepare the body for safe lifting as well as instruction on how to properly lift under any circumstances.



Feel free to send us an email and we will get back to you immediately with a response!

PURCHASE DVD

## **Online Global Client Portal**

updates



**«N2G** 

## Leadership

### **Home Office Leadership**

#### **Kevin M. Strong**

Chief Executive Officer O 862-955-2973 kevin.strong@n2g.com

#### **Agnes Drace**

Chief Financial Officer O 551-280-8245 C 201-213-0767 agnes.drace@n2g.com

### **Christian Zwingel**

Chief Operations Officer O 551-280-8240 C +39 234 0847 939 christian.zwingel@n2g.com

Blake Berry Chief Claims Officer O 551-230-3574 C 515-447-2837 blake.berry@n2g.com

#### Laurie Tribuiani

Chief Distribution Officer O 551-280-8141 C 732-556-7649 <u>laurie.tribuiani@n2g.com</u>



# Inbound Team

#### Sarah Creasy

VP, Product Management & Compliance O 551-280-8143 C 804-475-1598 sarah.creasy@n2g.com

#### **Natasha Mulford**

Inbound Assistant O 864-985-8677 Natasha.mulford@n2g.com

#### **Priscella Mack**

Inbound Specialist II - Casualty O 551-230-3581 priscella.mack@n2g.com

#### **Steven Scanniello**

Inbound Specialist II - Property O 862-339-4644 <a href="mailto:steven.scanniello@n2g.com">steven.scanniello@n2g.com</a>

#### Learn more: n2g.com



Follow us on LinkedIn: @n2gworldwideinsurance

# Backed By The Best



Carlo				
Nationwide	Generali			
<b>6th largest</b> U.Sdomiciled excess and surplus insurer	<b>One of the largest</b> global insurance and asset management providers in the world			
<b>\$270.2 billion</b> Total assets	£81.5 billion in premiums £618 billion total assets under management			
<b>\$24 billion</b> Total adjusted capital	<b>69 million</b> Customers worldwide			
Fortune 100 company	AAA ESG Rating from MSCI			
A+ AM Best	Financial Strength Rating (FSR) of <b>"A"</b> (Excellent) from <b>AM Best</b>			